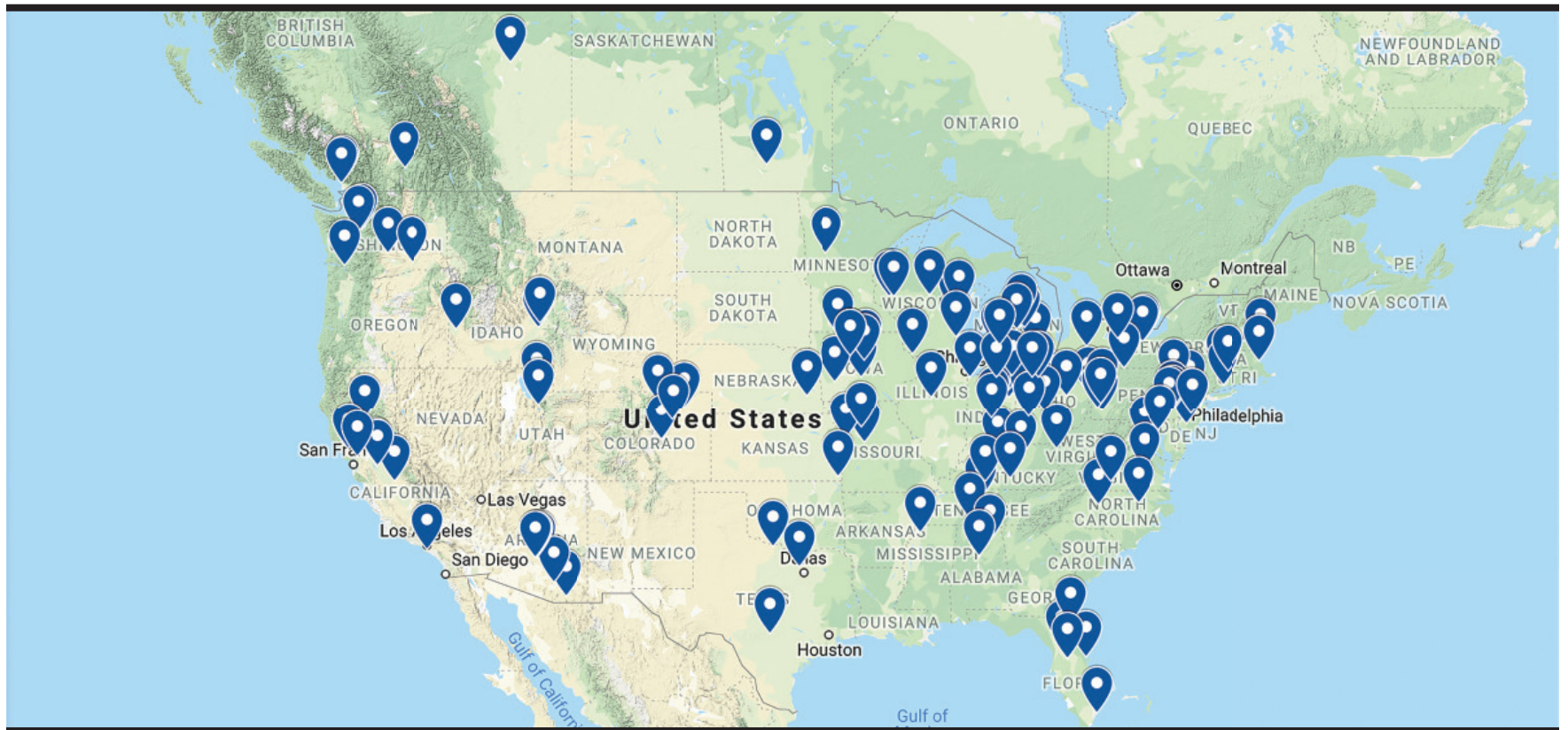


# Top Metal Builders of 2018

In spite of challenges, 2018 was a very good year

By Paul Deffenbaugh, Editorial Director



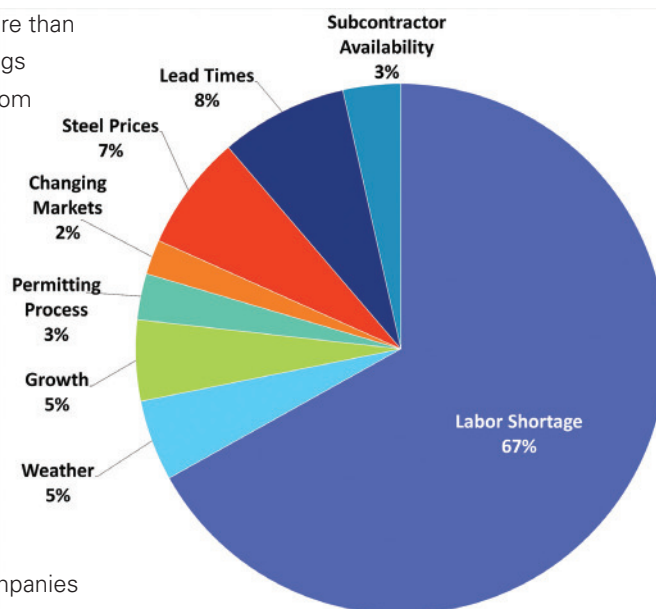
Over the last nine years, the tonnage of steel used annually by the largest metal builders has trended upward, except for a slight blip down in 2016 and 2017. But in 2018, the reported use of steel jumped from 1,801.4 tons in 2017 to 2,495.8, which is more than a 36 percent increase. The size of the buildings constructed jumped more than 19 percent from 509,475 to 606,551 square feet.

What does that mean? It means 2018 was a very good year for the largest metal building contractors. Larger buildings, more steel and more projects all translate into substantial growth in spite of some significant potential restrictions such as the shortage of labor, rising prices and slower lead times.

It is a truism in any survey of top contractors that they are more likely to participate in good years than bad years, and this year we had a record number of companies submit their numbers, topping out at more than 170. That meant making the list was more competitive than in any year in nearly a decade. Consider that the 100th largest company reported 526 tons used in 2017, but the 100th largest in 2018 used 677 tons of steel.

If the survey had only reported a leap in tonnage, we could pass it off to increased participation, but with a jump in the size of the buildings coming along with it, we can conclude the 100 largest metal

building contractors are likely getting more market share and seeing the lion's share of the growth of the market. That would track with other industries that have seen consolidation at the top of the market and greater fragmentation at the bottom.



**Biggest Challenge Faced in 2018**

As mentioned, the growth comes in spite of severe market constraints that have restricted contractors. For several years, when asked what was the biggest challenge they faced, the top metal builders have pointed to the shortage of skilled labor. That holds true again with about a third of our respondents indicating the lack of workers was the hardest difficulty they had to overcome in 2018.

When you add in the 3 percent who report subcontractor availability as a challenge, the labor shortage shows an even larger impact.

In addition to the labor shortage, a couple of other challenges tend to be perennial topics among contractors. About 5 percent of top metal builders indicated they faced significant weather challenges, which is just about the same as in the previous two years.

Complaints about declining markets and the regulatory environment (with the exception of permitting) disappeared from the challenges reported in 2018. It's unlikely those issues disappeared entirely, but they weren't as pressing as others.

One significant and well-documented issue in 2018 was the imposition of steel tariffs. The result of that action showed in two places. Seven percent of the top metal builders said rising steel prices was their biggest challenge, and 8 percent indicated longer lead times was the hardest challenge to overcome. While lead times are influenced by market growth—and it was a very good year—the imposition of tariffs also caused a rapid increase in orders, so contractors could beat anticipated price increases. That bubble of growth impacted the delivery process for the entire year, slowing projects.

The lead time issue combined with reports of slower permitting processes (another result of a robust market) gave lots of the top metal builders headaches trying to schedule projects and make sure labor and subcontractors were available when needed. 

## Fun Facts

**Average tonnage 2017: 1,801.4 tons**

**Average tonnage 2018: 2,459.8 tons**

**Percent increase: 36.5 percent**

**Average square footage 2017: 509,475 square feet**

**Average square footage 2018: 606,551 square feet**

**Percent increase: 19.1 percent**

**Company with the largest ranking increase in tonnage from 2017 to 2018: CDMG, Canonsburg, Pa. (94 places)**

**Company with the largest ranking increase in square footage from 2017 to 2018: CDMG (81 places)**

**Company with the largest percent increase in tonnage from 2017 to 2018: CDMG (2,224.1 percent)**

**Company with the largest actual increase in tonnage from 2017 to 2018: Sure Steel, South Weber, Utah (11,761 tons)**

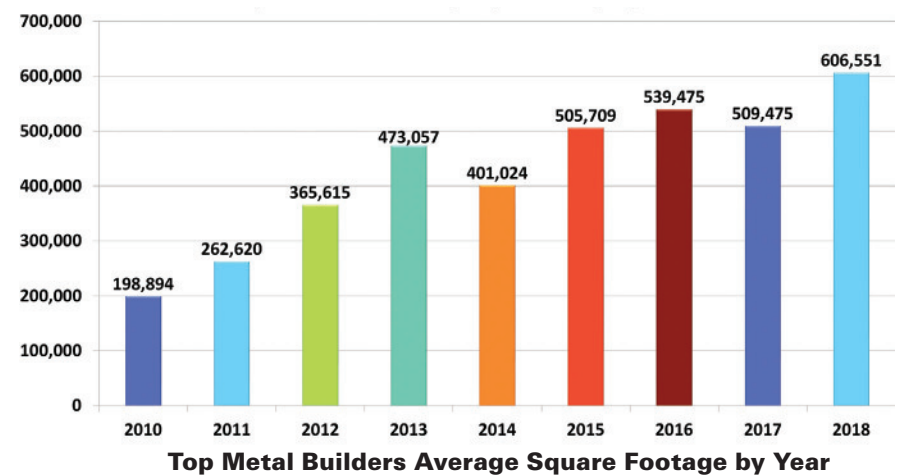
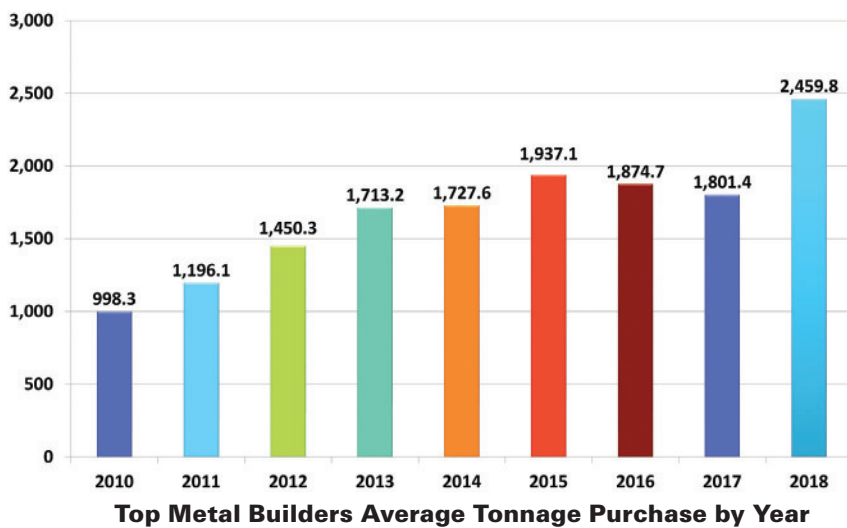
**Company with the largest percent increase in square footage from 2017 to 2018: W.K. Thomas and Associates, Butler, Pa. (1,159.2 percent)**

**Company with the largest actual increase in square footage from 2017 to 2018: Sure Steel (2,096,604 square feet)**

**Oldest company: Dunn Building Co., Birmingham, Ala. (founded 1878)**

**Newest company: Metal Building Specialists LLC/Coastal Metal Buildings LLC, Rocky Mount, N.C. (founded 2017)**

## Top Metal Builders Average Tonnage/Square Footage by Year



## Top Metal Builders By Tonnage

Rank	Company Name/Location	Year Founded	2018 Tonnage	2017 Tonnage	% Change Tonnage	2018 Square Footage	Affiliated Manufacturer
1	Span Construction & Development, Madera, Calif.	1980	25,892.0	19,223.0	34.7%	6,395,260	Butler Manufacturing
2	Sure Steel Inc., South Weber, Utah	1993	15,855.0	4,094.0	287.3%	2,915,795	Metallic Building Co., NCI Building Systems, Ceco Building Systems, Varco Pruden Buildings, Garco Building Systems
3	Hansen-Rice Inc., Nampa, Idaho	1983	11,856.0	4,850.0	144.5%	2,294,874	GEM Buildings, Varco Pruden Buildings
4	Keller Inc., Kaukauna, Wis.	1960	11,021.0	11,732.0	-6.1%	1,839,138	American Buildings Co.
5	Steel Worx Solutions LLC, Groveland, Fla.	2005	10,640.0	12,050.0	-11.7%	1,658,730	
6	CDMG, Canonsburg, Pa.	1991	10,319.0	444.0	2224.1%	700,952	Nucor Building Systems
7	Quanta Building Group LLC, Coppell, Texas	2016	8,210.0	4,852.0	69.2%	1,692,050	American Buildings Co., Metallic Building Co.
8	Crossland Construction Co. Inc., Columbus, Kan.	1977	7,420.0	6,433.3	15.3%	2,552,164	
9	Precision Erection Co. Inc., Russell Springs, Ky.	1991	6,862.0	4,022.0	70.6%	1,715,433	Various
10	Mericle Commercial Real Estate Services, Wilkes-Barre, Pa.	1985	5,340.0	4,218.0	26.6%	1,812,600	Butler Manufacturing
11	SMS Superior Metal Services, Boerne, Texas	1996	5,195.0	6,560.0	-20.8%	1,298,925	
12	Dunn Building Co. LLC, Birmingham, Ala.	1878	4,714.0	2,060.0	128.8%	1,285,248	Varco Pruden Buildings
13	Design Systems Builders Inc., Nashville, Tenn.	1976	4,417.9	2,617.0	68.8%	N/A	Butler Manufacturing
14	Bayland Buildings Inc., Green Bay, Wis.	1991	4,254.0	4,643.0	-8.4%	1,973,972	Nucor Building Systems
15	Steelsmith Inc., Pittsburgh	2007	3,413.1	2,212.2	54.3%	656,632	Nucor Building Systems, American Buildings Co., Corle Building Systems
16	Lemartec Corp., Miami	1979	3,332.0	964.0	245.6%	900,419	Varco Pruden Buildings
17	a.j. Veneklasen Inc., Grand Rapids, Mich.	1976	3,185.0	2,107.0	51.2%	645,021	Varco Pruden Buildings
18	Moltus Building Group, Midland, Mich.	2013	2,975.0	2,393.0	24.3%	992,984	Metallic Building Co.
19	Clouse Construction Corp., New Riegel, Ohio	1975	2,280.0	2,787.0	-18.2%	563,160	Butler Manufacturing
20	Brett Construction Co., Lexington, Ky.	1987	2,274.0	1,498.0	51.8%	645,781	Varco Pruden Buildings
21	PDS Engineering & Construction Inc., Bloomfield, Conn.	1965	2,267.0	350.0	547.7%	288,136	
22	Steadfast Structures Inc., Tucson, Ariz.	2003	2,198.0	685.0	220.9%	464,818	Nucor Building Systems, Star Building Systems



## Top Metal Builders By Tonnage

Rank	Company Name/Location	Year Founded	2018 Tonnage	2017 Tonnage	% Change Tonnage	2018 Square Footage	Affiliated Manufacturer
23	Building Innovation Group Inc., East Rochester, N.Y.	2000	2,150.0	2,375.0	-9.5%	425,000	American Buildings Co., Ceco Building Systems
24	Heath Steel, Fort Collins, Colo.	2008	2,127.0	1,493.0	42.5%	258,564	Chief Buildings
25	Hoover Building Specialists LLC, Honey Brook, Pa.	2001	2,115.0	970.1	118.0%	352,511	Corle Building Systems
26	Steel Vision Construction Inc., Rigby, Idaho	2001	2,088.2	1,533.7	36.2%	634,576	Nucor Building Systems, Behlen Manufacturing Co.
27	Buildings By Design LLC, Brush, Colo.	2003	1,980.0	1,240.0	59.7%	285,000	Chief Buildings
28	BARNES building & management group inc., Weymouth, Mass.	1996	1,976.6	1,151.4	71.7%	298,569	Metallic Building Co.
29	Seacon LLC, Issaquah, Wash.	1976	1,882.3	1,970.6	-4.5%	392,743	Nucor Building Systems, GEM Building Systems, Metallic Building Co.
30	Cullison-Wright Construction Corp., Ocala, Fla.	1973	1,857.0	507.0	266.3%	411,800	Varco Pruden Buildings
31	Dublin Building Systems, Dublin, Ohio	1969	1,850.0	2,120.0	-12.7%	546,098	Varco Pruden Buildings
32	Briner Building Inc., Bluffton, Ind.	1969	1,850.0	900.0	105.6%	450,000	Butler Manufacturing
33	Grassmere Construction Ltd., Tillsonburg, Ontario, Canada	1988	1,780.0	N/A	N/A	N/A	Butler Manufacturing, Behlen Manufacturing Co.
34	Ferguson Construction Co., Sidney, Ohio	1920	1,734.0	1,868.0	-7.2%	512,173	Nucor Building Systems
35	Russell P. LeFrois Builder Inc., Henrietta, N.Y.	1947	1,718.0	1,600.0	7.4%	684,000	Butler Manufacturing
36	Ultimate Steel Erection Inc., Rexburg, Idaho	2001	1,634.0	1,596.0	2.4%	286,490	Nucor Building Systems, Metallic Building Co.
37	J&M Steel Solutions Inc., Lehi, Utah	2004	1,620.0	3,310.0	-51.1%	310,595	Nucor Building Systems, Metallic Building Co.
38	Urban Construction Co., Wausau, Wis.	1948	1,587.0	N/A	N/A	172,440	Butler Manufacturing
39	Jensen Builders Ltd., Fort Dodge, Iowa	1983	1,564.0	1,780.0	-12.1%	397,400	Chief Buildings
40	Cedar Falls Building Systems Inc., Menomonie, Wis.	1966	1,504.0	674.0	123.1%	320,000	Butler Manufacturing
41	US Erectors Inc., Pleasant Hill, Iowa	2004	1,475.0	324.0	355.2%	483,655	American Buildings Co., Varco Pruden Buildings
42	C. Tucker Cope & Associates Inc., Columbiana, Ohio	1987	1,462.4	487.0	200.3%	368,359	American Buildings Co.
43	Stewart Richey Construction, Bowling Green, Ky.	1973	1,461.0	827.0	76.7%	594,018	Nucor Building Systems
44	Harrell Construction Co. Inc., Jacksonville, Fla.	1977	1,450.0	1,350.0	7.4%	340,000	Varco Pruden Buildings
45	JH Kelly LLC, Longview, Wash.	1923	1,444.0	820.0	76.1%	250,862	
46	D & B Building Systems, Hubbard, Iowa	1979	1,411.0	N/A	N/A	N/A	Butler Manufacturing
47	Fleming West Building Co., Mesa, Ariz.	1997	1,374.0	341.0	302.9%	384,450	Butler Manufacturing
48	Design Builders and Contractors, Elk Mound, Wis.	2005	1,327.0	1,663.0	-20.2%	229,319	Nucor Building Systems
49	Tedesco Construction Services Inc., Lewiston, N.Y.	2006	1,297.0	645.0	101.1%	186,499	Nucor Building Systems, Varco Pruden Buildings
50	Wagler & Associates Inc., Angola, Ind.	1989	1,254.0	510.0	145.9%	432,081	Nucor Building Systems
51	North Valley Building Systems Inc., Chico, Calif.	1972	1,231.0	966.0	27.4%	N/A	Butler Manufacturing
52	Septagon Construction Co. Inc., Sedalia, Mo.	1980	1,140.0	1,020.0	11.8%	N/A	Butler Manufacturing
53	Innovative Steel Ltd., Vancouver, British Columbia, Canada		1,130.0	N/A	N/A	N/A	CBC Steel Buildings
54	Concept Builders Ltd., Atlantic, Iowa	1996	1,108.3	643.8	72.1%	680,240	Star Building Systems, Crest Structures
55	Steel Building Specialists Inc., Halethorpe, Md.	1996	1,106.0	710.0	55.8%	352,953	Varco Pruden Buildings
56	Patterson Horth Inc., Indianapolis	1995	1,104.0	1,624.0	-32.0%	218,017	Nucor Building Systems
57	Rudolph Libbe Inc., Walbridge, Ohio	1955	1,100.0	3,218.0	-65.8%	180,000	Varco Pruden Buildings
58	CHG Building Systems Inc., Renton, Wash.	1988	1,092.0	946.0	15.4%	419,291	Varco Pruden Buildings
59	Hammers Construction Inc., Perham, Minn.	1956	1,062.1	1,473.9	-27.9%	162,775	Metallic Building Co.
60	Scenic Ridge Co., Gordonville, Pa.	1989	1,047.7	560.0	87.1%	216,915	Metallic Building Co., Corle Building Systems
61	BMB Inc., Gretna, Va.	1990	1,046.8	374.4	179.6%	358,518	Nucor Building Systems
62	Epic Construction, Kieler, Wis.	2002	1,040.0	935.0	11.2%	397,158	Nucor Building Systems, Varco Pruden Buildings
63	M & F Litteken Co., Wichita Falls, Texas	1912	1,025.0	1,620.0	-36.7%	263,350	Varco Pruden Buildings
64	Hance Construction Inc., Washington, N.J.	2000	1,001.0	526.0	90.3%	264,525	Butler Manufacturing
65	Quality Erectors & Construction Co. Inc., Benicia, Calif.	1982	996.0	724.4	37.5%	204,000	
66	Ayars & Ayars Inc., Lincoln, Neb.	1985	983.0	732.0	34.3%	493,283	Butler Manufacturing
67	Riedel-Wilks Building Structures Inc., Huntington, W.Va.	1978	961.0	678.0	41.7%	258,817	Varco Pruden Buildings, Parkline Inc.
68	Weaver Commercial Contractor Inc., Wooster, Ohio	1979	942.2	220.6	327.2%	290,869	Nucor Building Systems
69	Century Construction Co., Richmond, Va.	1963	942.0	N/A	N/A	300,000	Butler Manufacturing
70	Systems West Construction, Yakima, Wash.	1979	942.0	363.0	159.5%	253,337	Butler Manufacturing
71	Rhoads & Johnson LLC, Fenton, Mich.	1902	938.9	633.0	48.3%	256,000	Butler Manufacturing
72	Staffco Construction Inc., Fairborn, Ohio	1972	929.0	56.0	1558.9%	285,702	Varco Pruden Buildings
73	Miedema Metal Building Systems Inc., Hudsonville, Mich.	1972	928.0	645.0	43.9%	282,700	Metallic Building Co., Kirby Building Systems
74	Lichtefeld Inc., Louisville, Ky.	1918	919.0	1,098.0	-16.3%	255,250	Butler Manufacturing
75	JBS Contracting Inc., Mt. Pleasant, Mich.	1993	908.0	2,181.0	-58.4%	255,800	Nucor Building Systems, Chief Buildings, Inland Buildings, Metallic Building Co., Schulte Buildings
76	Gorski Engineering Inc., Collegeville, Pa.	2004	902.0	N/A	N/A	203,168	Butler Manufacturing
77	Clark Builders, Edmonton, Alberta	1974	900.0	1,000.0	-10.0%	192,375	Nucor Building Systems, Behlen Manufacturing Co.
78	Brevard Constructors Inc., Titusville, Fla.	1987	897.0	658.0	36.3%	186,276	Nucor Building Systems
79	Redhawk Metal Buildings LLC, Richfield, Wis.	2016	892.0	302.0	195.4%	196,520	Nucor Building Systems
80	Christensen Construction & Design Co. Inc., Estherville, Iowa	1969	878.0	987.0	-11.0%	91,708	Butler Manufacturing
81	Whitener & Jackson Inc., Manassas, Va.	1947	874.0	1,665.1	-47.5%	114,400	American Buildings Co.
82	LeMaster Steel Erectors Inc., Noblesville, Ind.	1975	870.0	N/A	N/A	208,000	Nucor Building Systems
83	W.K. Thomas and Associates, Butler, Pa.	1974	824.2	78.0	956.7%	188,875	Butler Manufacturing

Rank	Company Name/Location	Year Founded	2018 Tonnage	2017 Tonnage	% Change Tonnage	2018 Footage	Affiliated Manufacturer
84	Kessel Construction Inc., Bradford, Pa.	1978	814.0	586.0	38.9%	116,314	Butler Manufacturing
85	Norsteel Building Systems Ltd., West Kelowna, British Columbia, Canada	1992	811.0	1,310.0	-38.1%	167,776	Nucor Building Systems, Behlen Manufacturing Co., Varco Pruden Buildings
86	King Construction & OHD Inc., Iowa Falls, Iowa	1957	798.2	N/A	N/A	256,000	Butler Manufacturing
87	MMS Northeast Inc., Hampton Falls, N.H.	2000	780.0	1,291.0	-39.6%	194,000	Chief Buildings
88	Soule Building Systems Inc., Santa Rosa, Calif.		766.0	394.0	94.4%	184,363	CBC Steel Buildings
89	FED Corp., Gladwin, Mich.	1980	762.0	105.0	625.7%	157,472	Nucor Building Systems
90	Metal Building Specialists LLC/Coastal Metal Buildings LLC, Rocky Mount, N.C.	2017	732.4	336.7	117.5%	202,897	Nucor Building Systems
91	Hammers Construction, Colorado Springs, Colo.	1963	711.4	N/A	N/A	181,276	Metallic Building Co.
92	Huff Metal Buildings, Modesto, Calif.		707.0	113.0	525.7%	134,108	CBC Steel Buildings
93	Burkey Corporation, Reading, Pa.	1946	706.0	N/A	N/A	145,000	Butler Manufacturing
94	Felderman Design-Build, Fort Wayne, Ind.	1975	699.0	642.0	8.9%	266,289	Nucor Building Systems
95	Industrial Building Systems, Milford, Conn.	1997	699.0	789.0	-11.4%	72,000	Varco Pruden Buildings
96	CRF Metal Works LLC, Pasco, Wash.	2007	697.0	273.0	155.3%	182,785	Nucor Building Systems
97	Borghesi Building & Engineering Co. Inc., Torrington, Conn.	1942	696.0	N/A	N/A	N/A	Butler Manufacturing
98	DeGraff Construction/Development, Ripon, Calif.		693.0	141.0	391.5%	167,536	CBC Steel Buildings
99	NW Steel Design LLC, Silver Creek, Wash.		682.0	N/A	N/A	115,564	CBC Steel Buildings
100	New-Belle Construction, Belle Vernon, Pa.	1987	677.0	521.0	29.9%	181,694	Butler Manufacturing

## Top Metal Builders By Square Footage

Rank	Company Name/Location	Year Founded	2018 Footage	2017 Footage	% Change Footage	2018 Tonnage	Affiliated Manufacturer
1	Span Construction & Development, Madera, Calif.	1980	6,395,260	5,032,612	27.1%	25,892.0	Butler Manufacturing
2	Sure Steel Inc., South Weber, Utah	1993	2,915,795	819,155	256.0%	15,855.0	Metallic Building Co., NCI Building Systems, Ceco Building Systems, Varco Pruden Buildings, Garco Building Systems
3	Crossland Construction Co. Inc., Columbus, Kan.	1977	2,552,164	1,640,495	55.6%	7,420.0	
4	Hansen-Rice Inc., Nampa, Idaho	1983	2,294,874	1,399,141	64.0%	11,856.0	GEM Buildings, Varco Pruden Buildings
5	Bayland Buildings Inc., Green Bay, Wis.	1991	1,973,972	2,340,854	-15.7%	4,254.0	Nucor Building Systems
6	Keller Inc., Kaukauna, Wis.	1960	1,839,138	1,794,806	2.5%	11,021.0	American Buildings Co.
7	Mericle Commercial Real Estate Services, Wilkes-Barre, Pa.	1985	1,812,600	1,665,500	8.8%	5,340.0	Butler Manufacturing
8	Precision Erection Co. Inc., Russell Springs, Ky.	1991	1,715,433	1,005,425	70.6%	6,862.0	Various
9	Quanta Building Group LLC, Coppell, Texas	2016	1,692,050	1,386,330	22.1%	8,210.0	American Buildings Co., Metallic Building Co.
10	Steel Worx Solutions LLC, Groveland, Fla.	2005	1,658,730	2,068,500	-19.8%	10,640.0	
11	SMS Superior Metal Services, Boerne, Texas	1996	1,298,925	1,649,463	-21.3%	5,195.0	
12	Dunn Building Co. LLC, Birmingham, Ala.	1878	1,285,248	784,853	63.8%	4,714.0	Varco Pruden Buildings
13	Downs Construction Co. LLC, Thomasville, N.C.	1991	1,168,950	1,563,411	-25.2%	N/A	Butler Manufacturing
14	Moltus Building Group, Midland, Mich.	2013	992,984	797,705	24.5%	2,975.0	Metallic Building Co.
15	LMBI Inc. dba Landmark Metal Builders, Sierra Vista, Ariz.	2006	946,352	737,126	28.4%	N/A	NCI Building Systems, Varco Pruden Buildings
16	Lemartec Corp., Miami	1979	900,419	252,625	256.4%	3,332.0	Varco Pruden Buildings
17	Thomas Phoenix International, Eastampton, N.J.	1999	827,772	524,000	58.0%	N/A	
18	Page Construction LLC, Sarah, Miss.	2008	706,564	636,544	11.0%	N/A	NCI Building Systems, ACI Building Systems
19	CDMG, Canonsburg, Pa.	1991	700,952	76,140	820.6%	10,319.0	Nucor Building Systems
20	Russell P. LeFrois Builder Inc., Henrietta, N.Y.	1947	684,000	550,000	24.4%	1,718.0	Butler Manufacturing
21	Concept Builders Ltd., Atlantic, Iowa	1996	680,240	507,523	34.0%	1,108.3	Star Building Systems, Crest Structures
22	Steelsmith Inc., Pittsburgh	2007	656,632	563,210	16.6%	3,413.1	Nucor Building Systems, American Buildings Co., Corle Building Systems
23	Brett Construction Co., Lexington, Ky.	1987	645,781	341,075	89.3%	2,274.0	Varco Pruden Buildings
24	a.j. Veneklasen Inc., Grand Rapids, Mich.	1976	645,021	684,565	-5.8%	3,185.0	Varco Pruden Buildings
25	Steel Vision Construction Inc., Rigby, Idaho	2001	634,576	472,076	34.4%	2,088.2	Nucor Building Systems, Behlen Manufacturing Co.
26	Stewart Richey Construction, Bowling Green, Ky.	1973	594,018	336,400	76.6%	1,461.0	Nucor Building Systems
27	Maverick Steel Inc., Byers, Colo.	2002	565,637	1,232,463	-54.1%	N/A	Nucor Building Systems, B&C Steel
28	Clouse Construction Corp., New Riegel, Ohio	1975	563,160	582,142	-3.3%	2,280.0	Butler Manufacturing
29	Dublin Building Systems, Dublin, Ohio	1969	546,098	667,794	-18.2%	1,850.0	Varco Pruden Buildings
30	Ferguson Construction Co., Sidney, Ohio	1920	512,173	432,355	18.5%	1,734.0	Nucor Building Systems
31	Ayars & Ayars Inc., Lincoln, Neb.	1985	493,283	199,458	147.3%	983.0	Butler Manufacturing
32	US Erectors Inc., Pleasant Hill, Iowa	2004	483,655	82,433	486.7%	1,475.0	American Buildings Co., Varco Pruden Buildings
33	Steadfast Structures Inc., Tucson, Ariz.	2003	464,818	191,615	142.6%	2,198.0	Nucor Building Systems, Star Building Systems
34	Briner Building Inc., Bluffton, Ind.	1969	450,000	220,000	104.5%	1,850.0	Butler Manufacturing
35	Wagler & Associates Inc., Angola, Ind.	1989	432,081	308,243	40.2%	1,254.0	Nucor Building Systems
36	Building Innovation Group Inc., East Rochester, N.Y.	2000	425,000	475,000	-10.5%	2,150.0	American Buildings Co., Ceco Building Systems
37	CHG Building Systems Inc., Renton, Wash.	1988	419,291	229,702	82.5%	1,092.0	Varco Pruden Buildings
38	Cullison-Wright Construction Corp., Ocala, Fla.	1973	411,800	163,020	152.6%	1,857.0	Varco Pruden Buildings

## Top Metal Builders By Square Footage

Rank	Company Name/Location	Year Founded	2018 Footage	2017 Footage	% Change Footage	2018 Tonnage	Affiliated Manufacturer
39	Image Building Systems, Phoenix	2009	407,787	355,370	14.7%	449.1	Star Building Systems, CBC Steel Buildings, Behlen Manufacturing Co.
40	Foundation Steel, Swanton, Ohio	2010	400,000	300,000	33.3%	N/A	
41	Jensen Builders Ltd., Fort Dodge, Iowa	1983	397,400	393,083	1.1%	1,564.0	Chief Buildings
42	Epic Construction, Kieler, Wis.	2002	397,158	296,092	34.1%	1,040.0	Nucor Building Systems, Varco Pruden Buildings
43	Seacon LLC, Issaquah, Wash.	1976	392,743	335,826	16.9%	1,882.3	Nucor Building Systems, GEM Building Systems, Metallic Building Co.
44	Fleming West Building Co., Mesa, Ariz.	1997	384,450	300,000	28.2%	1,374.0	Butler Manufacturing
45	C. Tucker Cope & Associates Inc., Columbiana, Ohio	1987	368,359	137,514	167.9%	1,462.4	American Buildings Co.
46	BMB Inc., Gretna, Va.	1990	358,518	114,078	214.3%	1,046.8	Nucor Building Systems
47	Steel Building Specialists Inc., Halethorpe, Md.	1996	352,953	190,796	85.0%	1,106.0	Varco Pruden Buildings
48	Hoover Building Specialists LLC, Honey Brook, Pa.	2001	352,511	261,888	34.6%	2,115.0	Corle Building Systems
49	Arizona Corporate Builders LLC, Tempe, Ariz.	2005	347,115	168,652	105.8%	640.0	Nucor Building Systems, Star Building Systems
50	Harrell Construction Co. Inc., Jacksonville, Fla.	1977	340,000	400,000	-15.0%	1,450.0	Varco Pruden Buildings
51	Jones Contracting Inc., Albertville, Ala.	2001	320,795	372,739	-13.9%	669.4	Schulte Building Systems
52	Cedar Falls Building Systems Inc., Menomonie, Wis.	1966	320,000	240,000	33.3%	1,504.0	Butler Manufacturing
53	J&M Steel Solutions Inc., Lehi, Utah	2004	310,595	621,189	-50.0%	1,620.0	Nucor Building Systems, Metallic Building Co.
54	JDG Construction Management Ltd., North Vancouver, British Columbia, Canada		304,012	32,541	834.2%	295.0	CBC Steel Buildings
55	Century Construction Co., Richmond, Va.	1963	300,000	N/A	N/A	942.0	Butler Manufacturing
56	BARNES building & management group inc., Weymouth, Mass.	1996	298,569	262,075	13.9%	1,976.6	Metallic Building Co.
57	Weaver Commercial Contractor Inc., Wooster, Ohio	1979	290,869	51,819	461.3%	942.2	Nucor Building Systems
58	PDS Engineering & Construction Inc., Bloomfield, Conn.	1965	288,136	81,130	255.2%	2,267.0	
59	Ultimate Steel Erection Inc., Rexburg, Idaho	2001	286,490	349,936	-18.1%	1,634.0	Nucor Building Systems, Metallic Building Co.
60	Staffco Construction Inc., Fairborn, Ohio	1972	285,702	40,000	614.3%	929.0	Varco Pruden Buildings
61	Stanker & Galetto Inc., Vineland, N.J.	1946	285,702	40,000	614.3%	633.8	Butler Manufacturing
62	Buildings By Design LLC, Brush, Colo.	2003	285,000	232,000	22.8%	1,980.0	Chief Buildings
63	Miedema Metal Building Systems Inc., Hudsonville, Mich.	1972	282,700	295,465	-4.3%	928.0	Metallic Building Co., Kirby Building Systems
64	Lock Steel Building Co., Carrollton, Mo.	1946	272,480	387,534	-29.7%	406.0	Varco Pruden Buildings
65	Felderman Design-Build, Fort Wayne, Ind.	1975	266,289	108,133	146.3%	699.0	Nucor Building Systems
66	Hance Construction Inc., Washington, N.J.	2000	264,525	193,728	36.5%	1,001.0	Butler Manufacturing
67	M & F Litteken Co., Wichita Falls, Texas	1912	263,350	422,250	-37.6%	1,025.0	Varco Pruden Buildings
68	Keystone Steel Structures, Honey Brook, Pa.	2001	258,863	527,022	-50.9%	273.0	A&S Building Systems
69	Riedel-Wilks Building Structures Inc., Huntington, W.Va.	1978	258,817	303,089	-14.6%	961.0	Varco Pruden Buildings, Parkline Inc.
70	Heath Steel, Fort Collins, Colo.	2008	258,564	263,334	-1.8%	2,127.0	Chief Buildings
71	Bremco Construction Inc., Long Beach, Calif.	1976	256,370	77,585	230.4%	652.0	Butler Manufacturing
72	King Construction & OHD Inc., Iowa Falls, Iowa	1957	256,000	N/A	N/A	798.2	Butler Manufacturing
73	Rhoads & Johnson LLC, Fenton, Mich.	1902	256,000	173,000	48.0%	938.9	Butler Manufacturing
74	JBS Contracting Inc., Mt. Pleasant, Mich.	1993	255,800	688,382	-62.8%	908.0	Nucor Building Systems, Chief Buildings, Inland Buildings, Metallic Building Co., Schulte Buildings
75	Lichtefeld Inc., Louisville, Ky.	1918	255,250	270,500	-5.6%	919.0	Butler Manufacturing
76	Systems West Construction, Yakima, Wash.	1979	253,337	155,644	62.8%	942.0	Butler Manufacturing
77	JH Kelly LLC, Longview, Wash.	1923	250,862	145,375	72.6%	1,444.0	
78	The Pangere Corp., Gary, Ind.	1905	240,000	25,091	856.5%	N/A	Butler Manufacturing
79	Design Builders and Contractors, Elk Mound, Wis.	2005	229,319	533,234	-57.0%	1,327.0	Nucor Building Systems
80	Wagner Construction Co. LLC, Leesburg, Fla.	1989	227,000	105,000	116.2%	644.0	Butler Manufacturing
81	Patterson Horth Inc., Indianapolis	1995	218,017	319,090	-31.7%	1,104.0	Nucor Building Systems
82	P.J. Hoerr Inc., Peoria, Illinois	1914	218,000	150,000	45.3%	N/A	Butler Manufacturing
83	Scenic Ridge Co., Gordonville, Pa.	1989	216,915	148,300	46.3%	1,047.7	Metallic Building Co., Corle Building Systems
84	Cannon Building Systems, Lees Summit, Mo.	1997	214,746	335,502	-36.0%	622.0	Varco Pruden Buildings
85	LeMaster Steel Erectors Inc., Noblesville, Ind.	1975	208,000	N/A	N/A	870.0	Nucor Building Systems
86	Quality Erectors & Construction Co. Inc., Benicia, Calif.	1982	204,000	154,670	31.9%	996.0	
87	Gorski Engineering Inc., Collegeville, Pa.	2004	203,168	N/A	N/A	902.0	Butler Manufacturing
88	Metal Building Specialists LLC/Coastal Metal Buildings LLC, Rocky Mount, N.C.	2017	202,897	76,754	164.3%	732.4	Nucor Building Systems
89	Nuway Construction, Goshen, Ind.	1975	202,534	551,464	-63.3%	656.0	Nucor Building Systems
90	Doss Brothers Inc., Lawrenceburg, Tenn.	1983	201,553	111,418	80.9%	557.0	Nucor Building Systems
91	Quick Zip Steel Buildings Ltd., Austin, Manitoba, Canada	1995	200,000	N/A	N/A	638.5	Butler Manufacturing
92	Redhawk Metal Buildings LLC, Richfield, Wis.	2016	196,520	73,304	168.1%	892.0	Nucor Building Systems
93	MMS Northeast Inc., Hampton Falls, N.H.	2000	194,000	255,000	-23.9%	780.0	Chief Buildings
94	Clark Builders, Edmonton, Alberta, Canada	1974	192,375	138,083	39.3%	900.0	Nucor Building Systems, Behlen Manufacturing Co.
95	W.K. Thomas and Associates, Butler, Pa.	1974	188,875	15,000	1159.2%	824.2	Butler Manufacturing
96	Tedesco Construction Services Inc., Lewiston, N.Y.	2006	186,499	124,551	49.7%	1,297.0	Nucor Building Systems, Varco Pruden Buildings
97	James Ware Construction Inc., Sturgis, Mich.	1974	186,425	427,770	-56.4%	360.0	Butler Manufacturing
98	Brevard Constructors Inc., Titusville, Fla.	1987	186,276	183,039	1.8%	897.0	Nucor Building Systems
99	Soule Building Systems Inc., Santa Rosa, Calif.		184,363	117,681	56.7%	766.0	CBC Steel Buildings
100	Woodruff Construction LLC, Fort Dodge, Iowa	1956	184,117	82,235	123.9%	648.0	Varco Pruden Buildings



# Top Metal Builders Company List

## **a.j. Veneklasen Inc.—Both**

Grand Rapids, Mich.  
Chris Veneklasen  
www.ajvinc.com  
General contractor, metal building, new construction, design-build, construction planning

## **Arizona Corporate Builders LLC—Square Footage**

Tempe, Ariz.  
Peter Stravinski, Dave Manarin, Greg St. Clair  
www.azcorporatebuilders.com  
Metal buildings, design-build and hard bid

## **Ayars & Ayars Inc.—Both**

Lincoln, Neb.  
Mike Ayars  
www.ayarsayars.com  
Design-build general contractor

## **BARNES building & management group inc.—Both**

Weymouth, Mass.  
Marty Barnes  
www.barnesbuildings.com  
Supply and install metal buildings, metal siding and roofing, structural and miscellaneous iron fabrication

## **Bayland Buildings Inc.—Both**

Green Bay, Wis.  
Employee Owned  
www.baylandbuildings.com  
Design-build general contractor

## **BMB Inc.—Both**

Gretna, Va.  
Blair Holding Corp.  
BMBsteel.com  
Furnish and erect Nucor pre-engineered buildings

## **Borghesi Building & Engineering Co. Inc.—Tonnage**

Torrington, Conn.  
www.borghesibuilding.com  
Full-service design-build general contractors with in-house engineering

## **Bremco Construction Inc.—Square Footage**

Long Beach, Calif.  
William O. Lewis, Greg Darling  
www.bremcoconstruction.com  
General contractor, design-build, metal buildings, new construction

## **Brett Construction Co.—Both**

Lexington, Ky.  
Brett T. Setzer, Keith Fryman, Denny Boom, Banks Hudson  
www.brettcon.com  
Design-build contractor

## **Brevard Constructors Inc.—Both**

Titusville, Fla.  
Tim Gordon, Rusty Gordon, Marty Gordon  
Brevardconstructors.com  
Metal buildings

## **Briner Building Inc.—Both**

Bluffton, Ind.  
Mike Swinford, Dave Dunwiddie, Chris Elser, Bryan Harshbarger  
www.brinerbuilding.com  
Design-build general contractor

## **Building Innovation Group Inc.—Both**

East Rochester, N.Y.  
Stephen S. Holmes  
www.buildinggroup.com  
General contractor

## **Buildings By Design LLC—Both**

Brush, Colo.  
Travis Lefever, Pat Walter  
www.buildingsbydesign.com  
General contractor specializing in PEMB facilities

## **Burkey Corporation—Tonnage**

Reading, Pa.  
Eric G. Burkey  
www.burkeyconstruction.com  
Construction management, general construction, commercial and residential

## **C. Tucker Cope & Associates Inc.—Both**

Columbiana, Ohio  
Charles Tucker Cope, Linda S. Cope, Charles Thomas Cope  
www.ctuckercope.com  
Design-build general contractor

## **Cannon Building Systems—Square Footage**

Lees Summit, Mo.  
Keith Cannon  
www.cbsikc.com  
Metal buildings, metal roofing, retrofit

## **CDMG—Both**

Canonsburg, Pa.  
Vicki Anderson—CEO, John Murray, Scott Snyder, Mark Price, Tony DeLuca  
www.cdmg.com  
Metal buildings, construction engineering and management, heavy industrial construction

## **Cedar Falls Building Systems Inc.—Both**

Menomonie, Wis.  
Mark Lewis  
www.cfbsi.com  
Design-build general contractor specializing in commercial, manufacturing, industrial and retail facilities

## **Century Construction Co.—Both**

Richmond, Va.  
ESOP  
www.centuryconstruction.com  
General contractor who specializes in retail, commercial and industrial buildings

## **CHG Building Systems Inc.—Both**

Renton, Wash.  
Charles H. Grouws, Ryan Grouws, Steven Grouws  
www.chgbuildingsystems.com  
Furnish and erect metal building systems, structural steel and architectural sheet metal

## **Christensen Construction & Design Co. Inc.—Tonnage**

Estherville, Iowa  
Steven P. Christensen  
www.ccon1.com  
Metal buildings, metal roofing, reroof, design-build, general construction

## **Clark Builders—Both**

Edmonton, Alberta, Canada  
Employee Shared Ownership, Turner Construction Partnership  
clarkbuilders.com  
General contractors serving industrial, commercial and institutional market sectors

## **Clouse Construction Corp.—Both**

New Riegel, Ohio  
Leonard Clouse, Lynn Clouse, Brian Clouse  
www.clouseconstruction.com  
Design-build general contractor, specializing in pre-engineered steel buildings, conventional steel

## **Concept Builders Ltd.—Both**

Atlantic, Iowa  
William Welter, Lesli Welter  
Metal buildings

## **CRF Metal Works LLC—Tonnage**

Pasco, Wash.  
Jay Brantingham  
www.crfmetalworks.com  
Metal buildings, structural fabrication, mechanical piping

## **Crossland Construction Co. Inc.—Both**

Columbus, Kan.  
Ivan Crossland Jr., Bennie Crossland, Curt Crossland, Mike Crossland, Patrick Crossland  
www.crossland.com  
Industrial and commercial construction company specializing in general contracting, construction management and design-build. We self-perform steel erection, concrete, earthwork, site utilities and carpentry.

## Top Metal Builders Company List

### **Cullison-Wright Construction Corp.—Both**

Ocala, Fla.

Jerry Cullison, Sara Cullison, Barry and Sandy Mansfield  
www.cullisonwright.com

Metal buildings, metal roofing, new commercial construction, design-build, construction manager

### **D & B Building Systems—Tonnage**

Hubbard, Iowa

Tim Doering, Mike Doering, Steve Doering, Justin Minter  
www.dandb.com

Metal buildings, reroof, agricultural

### **DeGraff Construction/Development—Tonnage**

Ripon, Calif.

Chad DeGraff  
degraffdevelopment.com

Metal buildings

### **Design Builders and Contractors—Both**

Elk Mound, Wis.

Doug Awe, Lucas Weissinger  
designbuilderswi.com

General contractor, commercial, pre-engineered metal buildings

### **Design Systems Builders Inc.—Tonnage**

Nashville, Tenn.

Del Hickman, Dean Taylor  
www.dsb-inc.com

We erect the products and systems engineered and manufactured by Butler Manufacturing Co.

### **Doss Brothers Inc.—Square Footage**

Lawrenceburg, Tenn.

Barry Doss, Jeff Doss  
www.dossbrothers.com

New construction, metal buildings

### **Downs Construction Co. LLC—Square Footage**

Thomasville, N.C.

Anthony Downs, Tammy Downs  
downsconstruction.net

Metal buildings

### **Dublin Building Systems—Both**

Dublin, Ohio

Tom Irelan, Rich Irelan, Bob Howe  
www.dublinbuilding.com

Design-build general contractor and furnish and erect contractor

### **Dunn Building Co. LLC—Both**

Birmingham, Ala.

Dunn Investment Co.  
dunnbuildingcompany.com

General contractors and specialty subcontractors in

pre-engineered metal buildings, metal roofing, siding and heavy concrete

### **Epic Construction—Both**

Kieler, Wis.

Brad Bierman, Chad Walsh  
www.epicgc.com

General contractor and metal building supplier/erector

### **FED Corp.—Tonnage**

Gladwin, Mich.

Brock Dennings  
www.fedcorp.com

Design-build general contractor, supply, erect metal buildings

### **Felderman Design-Build—Both**

Fort Wayne, Ind.

Ryan Harris  
www.felderman.com

Single-source, design-build firm that provides design and contractor services from concept to completion.

### **Ferguson Construction Co.—Both**

Sidney, Ohio

Martin L. Given  
www.ferguson-construction.com

General contractor

### **Fleming West Building Co.—Both**

Mesa, Ariz.

Aaron Wolf  
www.flemingwest.com  
Steel solutions—conventional/multi-story, heavy/complex structures

### **Foundation Steel—Square Footage**

Swanton, Ohio

Charlotte Dymarkowski  
www.foundationsteel.net  
Structural steel, metal building, rebar placement

### **Gorski Engineering Inc.—Both**

Collegeville, Pa.

Jerry Gorski  
www.gorskiengineering.com  
Design-build general contracting and development services for commercial, industrial and institutional clients.

### **Grassmere Construction Ltd.—Tonnage**

Tillsonburg, Ontario, Canada

Michael J. Booth  
www.grassmere.com  
Pre-engineered metal buildings, metal over metal re-roofing

### **Hammers Construction—Tonnage**

Colorado Springs, Colo.

Steve Hammers, Dave Hammers  
hammersconstruction.com  
Commercial general contractor

### **Hammers Construction Inc.—Tonnage**

Perham, Minn.

Joe Hammers  
www.hci-mn.com  
New construction

### **Hance Construction Inc.—Both**

Washington, N.J.

Arthur E. Hance  
www.hanceconstruction.com  
Construction management, general contracting, metal buildings, roofing, retrofit and new construction for industrial, commercial and premier residential

### **Hansen-Rice Inc.—Both**

Nampa, Idaho

Burke Hansen, John Rice  
www.hansen-rice.com  
Design-build, general contractors, steel erection, insulated metal panels, roofing

### **Harrell Construction Co. Inc.—Both**

Jacksonville, Fla.

Glenis I. Harrell Jr., Jason Harrell  
www.harrell-construction.com  
Design-build furnish and erect PEMB services

### **Heath Steel—Both**

Fort Collins, Colo.

Randy DeMario  
www.heathsteel.com  
Metal buildings

### **Hoover Building Specialists LLC—Both**

Honey Brook, Pa.

Richard Hoover, Douglas Hoover, Dustin Fox  
www.hooverbuildings.net  
General contractor performing design-build, new construction and renovations of commercial buildings

### **Huff Metal Buildings—Tonnage**

Modesto, Calif.

Tom Cosentino  
www.huffcon.com/huff-metal-buildings-solution  
Metal buildings

### **Image Building Systems—Square Footage**

Phoenix

Ryan Klosterman  
www.imagebuildingsystems.com  
Metal buildings

**Industrial Building Systems—Tonnage**

Milford, Conn.  
William Lewis  
www.ibsct.com  
Supply and install pre-engineered buildings

**Innovative Steel Ltd.—Tonnage**

Vancouver, British Columbia, Canada  
Arnold Rink  
www.innovativesteelltd.com  
Metal buildings

**J&M Steel Solutions Inc.—Both**

Lehi, Utah  
Scott Jeppson, Craig Madsen  
www.j-msteel.com  
Erection of PEMB for private clients, GCs and industrial companies. Supply and erect PEMB for various clients

**James Ware Construction Inc.—Square Footage**

Sturgis, Mich.  
James Ware, Kathryn Ware  
jameswareconstructioninc.com  
Metal buildings—new construction

**JBS Contracting Inc.—Both**

Mt. Pleasant, Mich.  
James Kremsreiter, John Stadtfeld, Lee Roethlisberger, Becky Connors  
www.jbscontracting.com  
Construction management, general contractor, metal buildings, new construction, remodels

**JDG Construction Management Ltd.—****Square Footage**

North Vancouver, British Columbia, Canada  
Joe Gvozdanovich  
jdgconstruction.ca  
Metal buildings

**Jensen Builders Ltd.—Both**

Fort Dodge, Iowa  
Dale Jensen  
www.jensenbuilders.com  
Design-build general contractor that specializes in self-performing concrete, carpentry and metal building erection.

**JH Kelly LLC—Both**

Longview, Wash.  
Dan Evans  
www.jhkelly.com  
Industrial and commercial construction

**Jones Contracting Inc.—Square Footage**

Albertville, Ala.  
Russ Jones  
GC, site work, foundation, metal buildings, new construction

**Keller Inc.—Both**

Kaukauna, Wis.  
100% Employee Owned  
www.kellerbuilds.com  
Design-build general contractor

**Kessel Construction Inc.—Tonnage**

Bradford, Pa.  
Tim Asinger, Kristin Asinger, Richard Kessel, Ann Kessel  
www.kesselco.com  
Metal buildings (design-build), roofing (metal), new construction

**Keystone Steel Structures—Square Footage**

Honey Brook, Pa.  
Elam King  
keystonesteelstructures.com  
Metal building erection

**King Construction & OHD Inc.—Both**

Iowa Falls, Iowa  
Lance Sharar, Lincoln Sharar  
www.kingconstruction.biz  
Design-build, metal buildings, metal re-roof, concrete work, overhead doors.

**Lemartec Corp.—Both**

Miami  
MasTec  
www.lemartec.com  
Turn-key provider of general construction and construction management with expertise in steel design and construction

**LeMaster Steel Erectors Inc.—Both**

Noblesville, Ind.  
Bob LeMaster, Jim Bigler  
www.lemastersteel.com  
Subcontractor, supply and install metal buildings, metal siding and roofing, architectural metal panels, structural steel installation

**Lichtefeld Inc.—Both**

Louisville, Ky.  
Paul Lichtefeld Sr., Paul Lichtefeld Jr., Stan Lichtefeld, Mark Lichtefeld  
lichtefeldinc.com  
Commercial and industrial design-build contractors

**LMBI Inc. dba Landmark Metal Builders—****Square Footage**

Sierra Vista, Ariz.  
Dominic Moss, Brandon Moss  
www.landmarkmetal.com  
Metal building supply and erect, structural and misc. steel supply and erect, metal roofing and architectural metals supply and install

**Lock Steel Building Co.—Square Footage**

Carrollton, Mo.  
Matt Lock  
www.locksteel.com  
PEMB contractor, metal buildings, metal roofing, new construction

**M & F Litteken Co.—Both**

Wichita Falls, Texas  
Kevin Darnell, President; Jean Darnell, Vice-President; Shane Darnell, Vice-President  
www.mflitteken.com  
General contractor, design-build contractor utilizing pre-engineered building systems

**Maverick Steel Inc.—Square Footage**

Byers, Colo.  
Ronnie Williams, Tammi Williams  
www.mavericksteel.net  
Metal buildings

**Mericle Commercial Real Estate Services—Both**

Wilkes-Barre, Pa.  
Robert K. Mericle  
www.mericle.com  
Authorized Butler Builder for Northeastern Pennsylvania. Build bulk industrial, office, flex, and medical space in Scranton/Wilkes-Barre/Hazleton, Pa. MSA as a speculative developer and general contractor.

**Metal Building Specialists LLC/Coastal Metal Buildings LLC—Both**

Rocky Mount, N.C.  
Jerry Mott, Karen Mott, Catherine Jordan  
www.mbscarolinas.com  
Furnish and install metal building systems

**Miedema Metal Building Systems Inc.—Both**

Hudsonville, Mich.  
Tom Miedema  
mbsinfo.com  
General contractor specializing in pre-engineered metal buildings



## Top Metal Builders Company List

### **MMS Northeast Inc.—Both**

Hampton Falls, N.H.  
Stephen Moore  
www.steel-bldgs.com  
Supply and erect contractor—private and public projects—national accounts supplier

### **Moltus Building Group—Both**

Midland, Mich.  
Michael Prezato, Justin Limpscomb  
www.moltusbuild.com  
General contractor, specializing in pre-engineered metal buildings

### **New-Belle Construction—Tonnage**

Belle Vernon, Pa.  
James D. Kelly, Ryan S. Kelly  
www.newbelleconstruction.com  
General construction, metal buildings

### **Norsteel Building Systems Ltd.—Tonnage**

West Kelowna, British Columbia, Canada  
Brandon Miller, Jason Eising  
www.norsteelbuildingsystems.com  
Pre-engineered steel buildings and all associated works

### **North Valley Building Systems Inc.—Tonnage**

Chico, Calif.  
Andrew J. Wood  
www.northvalleybuilding.com  
General contractor, pre-engineered metal buildings, reroofing, design-build

### **Nuway Construction—Square Footage**

Goshen, Ind.  
Andy Nesbitt, Jan Oostland  
nuwayconstruction.com  
Design-build general contractor for commercial and industrial companies.

### **NW Steel Design LLC—Tonnage**

Silver Creek, Wash.  
Mark Bolender  
www.nwsteeldesign.com  
Metal buildings

### **P.J. Hoerr Inc.—Square Footage**

Peoria, Ill.  
Robert Hoerr, Joseph Hart, Paul Bright, Kirk Anderson  
www.pjhoerr.com  
Commercial general contractor with projects in the healthcare, industrial, religious and educational area

### **Page Construction LLC—Square Footage**

Sarah, Miss.  
David Page, Mandy Lamb  
www.pageconstructionllc.net  
Pre-engineered metal building installation and sales

### **Patterson Horth Inc.—Both**

Indianapolis  
Mike Patterson, Tim Horth, Jason Jeffries  
www.pattersonhorth.com  
Commercial, industrial, power plants, LNG PEMBs

### **PDS Engineering & Construction Inc.—Both**

Bloomfield, Conn.  
Ronald Jodice, William Jodice, Frank Borawski  
www.pdsec.com  
Metal buildings, new construction, addition, renovations

### **Precision Erection Co. Inc.—Both**

Russell Springs, Ky.  
Stephen P. Branscum  
www.pecinc.com  
Erection of metal building systems

### **Quality Erectors & Construction Co. Inc.—Both**

Benicia, Calif.  
Jesse Esquivel, Karen Esquivel  
www.qec-inc.com

### **Quanta Building Group LLC—Both**

Coppell, Texas  
Alex Valladares  
quantabuild.wixsite.com/quanta  
Metal and structural steel erection

### **Quick Zip Steel Buildings Ltd.—Square Footage**

Austin, Manitoba, Canada  
Agatha Zacharias  
quickzipsteelbuildings.com  
Metal buildings, re-roof, and new construction

### **Redhawk Metal Buildings LLC—Both**

Richfield, Wis.  
Jeffrey Gunderson, Richard Knabe  
www.redhawkmetalbuildings.com  
Pre-engineered metal building furnish and erect

### **Rhoads & Johnson LLC—Both**

Fenton, Mich.  
Kevin Johnson  
www.rhoadsjohnson.com  
Metal buildings, new construction

### **Riedel-Wilks Building Structures Inc.—Both**

Huntington, W.Va.  
Scott Riedel, Gary Staten, Jeff Handloser  
www.riedel-wilks.com  
Design-build general contractor specializing in PEMB applications and industrial supplier of pre-engineered buildings

### **Rudolph Libbe Inc.—Tonnage**

Walbridge, Ohio  
www.rlgbuilds.com  
General contractor, metal building, metal roofing, retrofit

### **Russell P. LeFrois Builder Inc.—Both**

Henrietta, N.Y.  
Richard LeFrois  
www.lefrois.com  
General construction, steel erection

### **Scenic Ridge Co.—Both**

Gordonville, Pa.  
Jay Elam King  
www.scenicridge.com  
Metal buildings, steel fabrication and erection, general construction

### **Seacon LLC—Both**

Issaquah, Wash.  
Bob Power, Rob Howie, Steven Caniglia, Eric Reese, Bruce Adair, Ben Blegen  
www.seaconllc.com  
General contractor, construction manager, design-build project development, supplier of structural, pre-engineered metal buildings

### **Septagon Construction Co. Inc.—Tonnage**

Sedalia, Mo.  
Stace Anderson, Brad Leonard, Michael Russell  
www.septagon.com  
General contractor, design-build, reroof and construction management in non-residential markets specializing in pre-engineered buildings.

### **SMS Superior Metal Services—Both**

Boerne, Texas  
Executive Management Group  
smsmetalco.com  
Metal buildings, metal roofing, retrofit, new construction, metal construction supply

### **Soule Building Systems Inc.—Both**

Santa Rosa, Calif.  
Josh Johnson  
www.soulebuildings.com  
Metal buildings

**Span Construction & Development—Both**

Madera, Calif.  
ESOP  
spanconstruction.com  
Supply and erect PEMB, design-build  
general construction

**Staffco Construction Inc.—Both**

Fairborn, Ohio  
Jon Stafford, Mike Stafford  
staffcoconstruction.com  
New construction, renovations, pre-engineered  
metal buildings, design-build

**Stanker & Galetto Inc.—Square Footage**

Vineland, N.J.  
F. Mark D'Onofrio  
www.stankergaletto.com  
Construction management, general construction,  
development, metal buildings

**Steadfast Structures Inc.—Both**

Tucson, Ariz.  
Matthew North  
www.SteadfastStructures.com  
Metal buildings, new construction, tenant  
improvement, remodels

**Steel Building Specialists Inc.—Both**

Halethorpe, Md.  
Gary Cearfoss  
www.sbsmd.com  
Metal buildings, general contracting, new  
construction and renovations

**Steel Vision Construction Inc.—Both**

Rigby, Idaho  
Michael L. Bressler  
www.steelvisionconstruction.com  
Metal building contractor

**Steel Worx Solutions LLC—Both**

Groveland, Fla.  
Stephanie van Rooyen  
www.steelworxusa.com  
Furnish and erect contractor with concrete  
and fabrication capabilities

**Steelsmith Inc.—Both**

Pittsburgh.  
Donald T. Gilmore  
www.steelsmithinc.com  
Metal building supply and construction

**Stewart Richey Construction—Both**

Bowling Green, Ky.  
Houchens Industries  
www.stewartrichey.com  
A group of specialty contractors

**Sure Steel Inc.—Both**

South Weber, Utah  
Mark Carter, Jim Burwell  
www.suresteel.com  
Supply and install of structural steel,  
PEMB and metal panels

**Systems West Construction—Both**

Yakima, Wash.  
Dave Randall, Sam Myers  
www.systemswest.us  
Turnkey general construction

**Tedesco Construction Services Inc.—Both**

Lewiston, N.Y.  
Jeffrey M. Tedesco, Justin M. Tedesco  
www.tedescoconstruction.com  
Metal buildings

**The Pangere Corp.—Square Footage**

Gary, Ind.  
Steve N. Pangere, Nick S. Pangere, Anthony S. Pangere  
www.pangere.com  
Metal buildings, steel erection, metal roofing and siding,  
and general construction

**Thomas Phoenix International—Square Footage**

Eastampton, N.J.  
Eric T. Kay, Sean T. Smith  
www.thomasphoenix.com  
Comprehensive metal building erection,  
new construction, retrofit, repair

**Ultimate Steel Erection Inc.—Both**

Rexburg, Idaho  
Kay Burrell  
www.ultimatesteelerection.com  
Metal building supplier and erector

**Urban Construction Co.—Tonnage**

Wausau, Wis.  
Mike Kilinski, Dale Pickruhn, Brian Karlen  
urbanconstructionco.com  
Metal buildings, metal roofing, new construction

**US Erectors Inc.—Both**

Pleasant Hill, Iowa  
Brad Churchill  
www.us-erectors.com  
Metal buildings, retrofit, data centers, new  
construction, design-build, re-roofs

**W.K. Thomas and Associates—Both**

Butler, Pa.  
W. Brent Thomas  
wkthomas.net  
Metal buildings and metal re-roofing, new construction

**Wagler & Associates Inc.—Both**

Angola, Ind.  
Leon Wagler, Menno Wagler  
www.waglerassoc.com  
Design-build general contracting, specializing in  
agricultural and commercial construction

**Wagner Construction Co. LLC—Square Footage**

Leesburg, Fla.  
Brennan Smith, Jeffrey Sweet Jr.  
www.wagner-florida.com  
General contractor, commercial construction

**Weaver Commercial Contractor Inc.—Both**

Wooster, Ohio  
Ron Wenger, Gary Miller  
www.weavercc.com  
Design-build contractor

**Whitener & Jackson Inc.—Tonnage**

Manassas, Va.  
Edward H. Jackson  
www.wj-inc.com  
Full-service general contractor  
with metal building franchise

**Woodruff Construction LLC—Square Footage**

Fort Dodge, Iowa  
Don Woodruff, Jason Rechkemmer, Nick Ford,  
Dave O'Brien  
www.woodruffcompanies.com  
General contractor